

# Emerging Markets Small Caps Still Offer Strong Risk-Adjusted Return Potential & Should Not be Sidelined

## HIGHLIGHTS

- We are constructive over EM Small Caps in 2019 as global conditions today have stabilized in many areas and are turning more supportive, which bodes well for the Emerging Market consumer.
- Many of the key risks that weighed on Emerging Markets are expected to ease in the year ahead or have already been priced into current depressed valuations.
- EM Small Caps have started at a slower pace in 2019 as Large Caps have dominated the first wave of net flows. However, we believe Small Caps remains a compelling asset class underpinned by its structural bias to the domestic economy and local growth drivers.
- Our experience and approach to Small Cap investing has provided downside protection to clients during heightened periods of volatility and delivered long-term risk-adjusted returns.
- We continue to position in core holdings that provide diversified exposures to key themes of consumption, technology and health care where we have multi-year confidence in management's ability to deliver sustainable growth that we believe market is mispricing.

## Why did EM Small Caps underperform in 2018?

In 2018, a year marked by heightened investor sentiment and market volatility amid a challenging macro environment, EM Small Caps markedly underperformed its Large Cap counterparts as well as global equities as a whole. Investors might have expected a different outcome given the case for the EM Small Caps is generally centered around the asset class offering diversified exposure uncorrelated to developed markets and greater return potential less levered to macroeconomic and non-domestic growth conditions.

### Discrete Annual Performance

#### Templeton EM Smaller Companies Fund\* -I (acc) USD

	Jan 18/ Jan 19	Jan 17/ Jan 18	Jan 16/ Jan 17	Jan 15/ Jan 16	Jan 14/ Jan 15
<b>Templeton EM Smaller Cos. Fund I(acc) USD</b>	-7.9	13.7	18.9	-8.5	43.0
<b>MSCI EM Small Cap Index</b>	-11.8	18.0	17.0	-11.5	26.2

Source: Franklin Templeton Investments, 31 January 2019. **Past performance is not an indicator or a guarantee of future performance.** All performance data shown is in the Fund currency stated and net of management fees. Sales charges and other commissions, taxes and other relevant costs paid by the investor are not included in the calculations.

	2018	1H 2018	2H 2018
<b>Small Cap Indices</b>			
<b>MSCI EM Small Cap Index</b>	-18.3%	-8.3%	-10.9%
<b>MSCI AC Asia Ex JPN Small Cap Index</b>	-18.6%	-7.1%	-12.4%
<b>Large Cap Indices</b>			
<b>MSCI Emerging Markets Index</b>	-14.2%	-6.5%	-8.3%
<b>MSCI AC Asia Ex Japan Index</b>	-14.1%	-4.7%	-9.9%
<b>Global Index</b>			
<b>MSCI ACWI Index</b>	-8.9%	-0.1%	-8.8%

Source: Morningstar, in USD terms as of December 2018. For illustrative purposes only.

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However, in 2018, the markets faced significant uncertainty, macro instability and downside risks and EM Small Caps succumbed to investor perceptions of its higher volatility than Larger-Cap EM stocks. If we decompose the performance of the asset class during the course of the year, we see that Small Caps faced substantial headwinds in the second half of 2018 and key factors underpinning its sharper decline over the year compared to other asset classes were:

- While Small Caps are more levered to the domestic economy and historically less sensitive to global conditions, a stable macroeconomic environment is an essential precondition for consumers and businesses to make their economic decisions.

In 2018 though we saw a confluence of macro events from rising USD/rate hikes, trade war concerns, EM contagion risk, and China slowdown concerns that weakened confidence to a greater degree than previous periods. Further pressure came from the second derivative impact to the real economy, particularly from the rising trade tensions and a sharp rally in oil prices for most of the year. This impacted the consumer and businesses, as uncertainty was driving lower investment, capex and consumption.

- Indian equities were under pressure in 2018 affected by both global and domestic factors including a volatile Rupee, state elections in India, and the resignation of the RBI Governor, among others. However, the divergence in performance of Indian Large Caps (-7.3% in USD as measured by MSCI India) vs. Small Caps (-26.0% in USD as measured by MSCI India Small) was a key factor underlying the broader performance differences between Small Caps and Large Caps.

Indian Small Caps, which make up a sizeable weight of the MSCI EM Small Cap Index (14.8% as of January 2018), experienced a sharp turnaround after its strong performance in 2017. On top of the macro concerns, Indian Small Caps were hurt by 1) regulatory changes to mutual fund reclassification introduced in June 2018, which resulted in the Mid-Caps and Small Caps being sold to ensure mutual funds were positioned within certain market cap boundaries, 2) tightening liquidity conditions for non-bank financial companies, and 3) slower investor flows amid macro headwinds and political uncertainties.

### Our focus on downside protection helped in 2018

While 2018 was a volatile year for the EM Small Cap asset class, the Templeton EM Smaller Companies Fund was able to deliver better relative performance against its benchmark, its peer group, and even against many EM Large Cap strategies in this challenging market environment – further demonstrating our focus on risk management and downside protection.

At Franklin Templeton Emerging Markets Equity, our performance has consistently benefited from a focus on risk management and long-term growth drivers of the asset class. We focus on selecting companies with high quality characteristics such as low leverage and strong cash flow, favoring companies with high return-on-equity/return-on-assets and lower long-term debt to total capital ratios making them less reliant on long-term debt for permanent financing.

Small cap companies can be particularly vulnerable during periods of credit crunch. Our research focuses on companies with prudent financial policies and strong balance sheets, and we seek to avoid companies which have excessive leverage.

Small cap companies often require additional due diligence in order to assess corporate governance, quality of management, market growth opportunities or other factors. We assess such issues in detail as we believe companies with strong records of governance and business visibility are critical to risk management.

	ROE	ROA	LT Debt/ Capital
<b>Templeton EM Smaller Companies Fund*</b>	14.6%	8.5%	15.2%
<b>MSCI EM Small Cap Index</b>	12.1%	6.8%	19.3%

Source: FactSet, as of December 2018

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By employing a risk-aware approach we have been able to provide **strong downside protection in periods of heightened volatility.**

Fund Name	Downside Capture Ratio 1 Yr	Downside Capture Ratio 3 Yr
<b>Templeton EM Smaller Companies Fund I (acc) USD</b>	77.7%	77.8%

Source: Morningstar, in USD terms, as of December 2018.

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### Despite a slower start in 2019 we remain constructive on EM Small Caps

In 2019, renewed interest in the Emerging Markets asset class has resulted in investors moving back into EM equities and typically the Large Caps garner the first wave of inflows – we have seen a significant rebound in flows for EM equities at the start of the year with over \$13 billion in net inflows in January, with Large Caps (particularly in Korea, China and Taiwan) the largest beneficiaries.

At a more granular level:

- **Large Caps are disproportionately dominated by sectors most closely impacted by global macroeconomic trends** like the Technology and Financials sector. Consequently, Large Caps, which have a higher exposure to the Technology sector, with blockbuster names like Alibaba Samsung Electronics and Tencent, are the first to see a recovery this year. Additionally, Large Caps have higher exposure to the Energy sector, which rallied amid stabilization of oil prices after falling in the final quarter of 2018.
- Small Caps on the other hand are **concentrated in high growth sectors with companies more locally focused**, and hence more susceptible to idiosyncratic local economic issues.

For example, Small Caps continued to be impacted by the sharp underperformance of Indian Small Caps in January 2019 (-6.3% in USD terms) following on from its dismal 2018.

Nonetheless we remain constructive on the Small Cap asset class longer-term performance given the macro environment **should see some stability** with:

- Many of the key risk factors that have led to weakness in EM equities in 2018 – U.S. interest rate hiking cycle, EM currency devaluations, increasing trade tensions and inventory/supply side adjustments – are expected to ease in the year ahead or have already been priced in current valuations.
- Oil prices are expected to remain relatively stable, which helps alleviate inflationary pressures and bodes well for EM consumers, particularly for certain Asian economies which are net importers.

Valuations have fallen significantly, with forward P/E multiples trading at 11.2x as of month-end January, below its 5-year long-term average of 12.5x (per FactSet Market Aggregates) and are now at levels that are attractive in our opinion while earnings expectations remain solid and financial leverage is low.

## Perspectives on our strategy's positioning\*\*

The strategy's portfolio positioning is centered around the domestic economy and local growth drivers, with less correlation to global macro factors. **The core themes of the portfolio remain technology and consumerism** and within these themes we have identified opportunities benefitting from structural trends: e-commerce, penetration, rising premiumization of higher-end goods and services (leisure and entertainment), wellness-nutrition and aesthetics, and growing affluence. Examples of holdings within top country and sector exposures are:

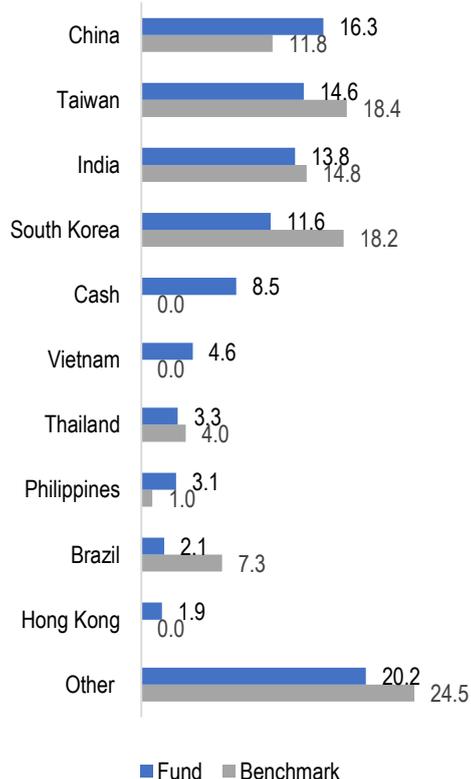
**India:** Indian equities may continue to experience volatility given uncertainty regarding the upcoming election. In the longer run, the case for investing in India remains strong as fundamentals remain intact. Additionally, India continues to benefit from secular growth drivers including favorable demographics, infrastructure investment, urban consumption growth and increasing income levels. Two Indian companies are amongst our top 3 holdings, **Bajaj Holdings and Apollo Tyres**. Both companies benefit from the theme of under-penetration of consumer and financial goods and services.

**Vietnam:** GDP growth momentum remains strong in Vietnam, with the IMF forecasting over 6% growth for the next several years. The country has been successfully growing its export industry and its vibrant, fast-growing domestic consumer market is a key theme we have been exploring for potential investment opportunities. We also expect more multinational companies across different industries to establish and expand presence in Vietnam, taking advantage of its skilled and low-cost labor. One of our top holdings is **Hoa Phat Group (HPG)**, which is one of the largest industrial manufacturing conglomerates in Vietnam. They continue to drive growth by adding capacity, with a new mega-plant coming into operation in the near future, solidifying its position as the country's largest and most profitable steel producer.

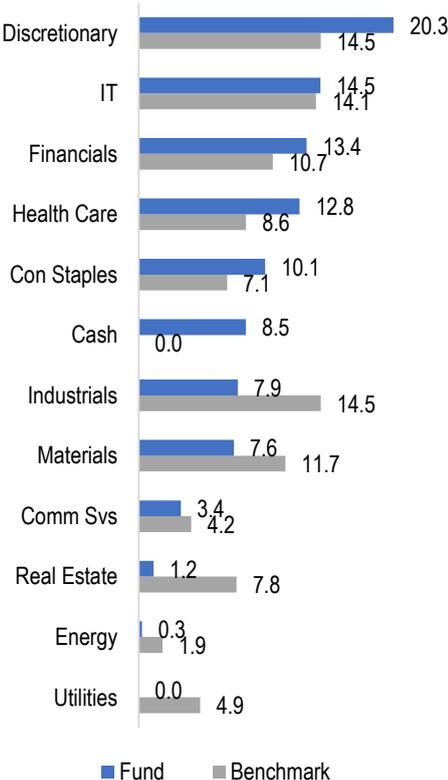
**Consumer:** Domestic consumption remains a long-term secular driver for emerging markets. We believe the demand for goods and services is set to accelerate on the back of a burgeoning young and working population, coupled with rising household incomes, creating opportunities for businesses that tap into this growing consumer market. Our strategy has a higher exposure to Consumer sectors and the theme of consumer demand growth is a prominent investment thesis within our portfolio. Examples include higher-end goods and services (leisure and entertainment), such as **Fila Korea**, and **Baozun**. **Baozun** is a Chinese solutions provider for brands who want to penetrate the e-commerce market in China, and is well-positioned for the explosive growth phase in the industry.

**Health Care:** Demographic shifts and societal changes (e.g. ageing populations) are intensifying pressures on health care systems, providing a boon for hospitals, medical suppliers and pharmaceuticals. Increased consumer awareness is driving more focus towards preventative health care combined with a desire from consumers to look and feel better. A top holding is **Medy-Tox**, a South Korean company that produces products using botulinum toxin type A used for therapeutic purposes as well as cosmetic treatments. **Medy-Tox** is successfully entering the global botulinum toxin market and is well-positioned to benefit from the growing global demand for anti-aging products.

Country Weights %



Sector Weights %



Source: Franklin Templeton Investments, as of January 2019.

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